FREELANCE RATE CARD · 2026

Samuel Rai *Indrawan*

SOFTWARE ENGINEER

STACK
React · Laravel · Python · AWS

EXPERIENCE
ERP · Fullstack · Data Analysis

CONTACT
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01 – About Me

> Software Engineer with hands-on experience in web development, ERP systems, and data-driven solutions. Proven track record delivering end-to-end digital products across enterprise and mid-scale environments, with strong technical depth and business understanding.

EDUCATION
S1 Information Systems — Universitas Multimedia Nusantara (2022 – 2026)

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GITHUB
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LANGUAGES
Bahasa Indonesia · English

EXPERIENCE

Software Engineer
NEMU AI
Aug 2026 – Present

Fullstack Web Developer
Freelance / Independent
Nov 2022 – Present

Fullstack Developer Intern
Universitas Multimedia Nusantara
Aug 2025 – Dec 2025

Fullstack Developer Intern
PT. Magna Solusi Indonesia
Feb 2025 – Jul 2025

Lecturer & Laboratory Assistant
Universitas Multimedia Nusantara
Aug 2023 – May 2024

President of DISCO XI
HIMSI UMN
Apr 2024 – Dec 2024

02 – Skills & Tech Stack

FRONTEND
HTML5 · CSS3 · JavaScript · jQuery · React.js · Next.js · TypeScript · Angular.js · Bootstrap

BACKEND
PHP · Laravel · Spring Boot · RESTful API · Java · C# (.NET)

DATABASE
MySQL · PostgreSQL · MS SQL Server · Schema Design · Query Optimization

DATA & ANALYTICS
Python · Jupyter Notebook · Tableau · Data Visualization · Business Intelligence

CLOUD & DEVOPS
AWS · Deployment · Technical Documentation · API Reference

ENGINEERING & COLLABORATION
Software Architecture · System Analysis · IT Project Management · Technical Teaching · Leadership · Public Speaking

03 – Services & Hourly Rates

Choose a service based on your project needs. Rates reflect the scope and complexity of the work.

● 01 / PUBLIC WEBSITE

Website & Landing Page

A professional website to introduce your business, product, or work.

- Landing pages & company profiles
- Portfolios & frontend implementation
- Responsive design & basic SEO

HOURLY RATE
Rp 40K–75K / hour
Hours estimated after discussing your needs.

● 02 / NEW APPLICATION

Custom Web App & Business Systems

A new application to run business operations with connected workflows and data.

- ERP, CRM & inventory
- Booking & operational dashboards
- Authentication, roles & databases

HOURLY RATE
Rp 75K–200K / hour
Hours estimated after discussing your needs.

● 03 / EXISTING SYSTEM

System Enhancement & Integration

Further development for an existing application that needs improvements or integrations.

- New features & API integrations
- Workflow automation
- Bug fixes & application optimization

HOURLY RATE
Rp 75K–175K / hour
Hours estimated after discussing your needs.

Estimates based on scope

The final hourly rate is agreed upfront. Estimated hours include the analysis, implementation, testing, deployment, and coordination needed for the project.

40–60 hours × Rp 100K/hour = Rp 4–6 million

Illustrative calculation. Your project estimate follows the agreed scope and hourly rate.

04 – Service Scope

SERVICE	SCOPE OF WORK	RATE/HOUR
Website & Landing Page	Informational websites or frontend work: page structure, responsive design, interface implementation, basic SEO, and deployment. Systems with a custom backend, authentication, and business workflows fall under business applications.	Rp 40K–75K
Custom Web App & Business Systems	New applications from requirements analysis through frontend, backend, database, access control, testing, and deployment. ERP, CRM, inventory, and dashboards are examples of solutions; integrations included in the new application belong to the same estimate.	Rp 75K–200K
System Enhancement & Integration	Work on existing systems: code review, feature development, API integrations, automation, bug fixes, and optimization. Hour estimates account for the condition of the code, documentation, and available access.	Rp 75K–175K

ADDITIONAL SERVICE

IT Project Management

Scope planning, backlog management, team or vendor coordination, and delivery oversight as a separate assignment. Coordination for my development projects is already included in the relevant service estimate.

Rp 50K–200K / hour

05 – Terms & Conditions

01
DOWN PAYMENT
A deposit of 50% of the initial cost estimate is required before work begins. The final balance is due upon project completion and client acceptance, calculated as actual hours worked multiplied by the agreed hourly rate, minus the deposit paid.

02
SCOPE CLARITY
Project scope is agreed in writing upfront. Revisions and changes are billed for the additional hours worked at the agreed hourly rate. Estimated additional hours are confirmed before work begins.

03
TIMELINE
Timeline is agreed upfront. Deadlines requested faster than normal will incur a 20-30% rush fee.

04
CONFIDENTIALITY
Client business data and information are kept strictly confidential. NDA available upon request.

05
SOURCE CODE
Full source code is delivered after final payment. Copyright transfers to the client upon full payment.